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# NORSCO

## FEDERAL CREDIT UNION

FALL 2008

C/O Norristown State Hospital 1001 Sterigere Street Norristown, PA 19401-5397

*"Too many people are praying for mountains to be removed, when what they need is the courage to climb them."*



## Time to Save Review Your IRAs

Now's the time to look at your Individual IRA contributions for 2008. You have until April 15, 2009 to contribute to your IRA for 2008, and individuals may now deposit up to \$5,000. Beginning in 2009, limits will increase to \$6,000 for anyone over age 50. For those under age 50, the limit will remain at \$5,000. Come in and talk to Maureen to learn more about how NORSCO can help you save for your future.

## Holiday CLOSINGS

October 13 .....Columbus Day  
November 11 .....Veteran's Day  
November 27 & 28 .....Thanksgiving  
December 25 .....Christmas Day

## Tell A Friend: NORSCO Membership is a Smart Move

This fall, we're asking members to encourage their friends, coworkers, and family members to join NORSCO. Here are some of the reasons for becoming a NORSCO member:

Joining is easy! All you need to open an account is a \$5 deposit, plus a one-time fee of just one dollar!

Credit unions have remained a solid, safe harbor in today's rocky economic climate. Credit union members save money on our lower fees, higher savings rates, and lower loan rates compared to banks.

Your money is safe at NORSCO: Like most credit unions in the U.S., NORSCO is federally insured by a fund similar to FDIC that is backed by the full faith and credit of the U.S. government, the National Credit Union Share Insurance (NCUSIF).

Once you join NORSCO, you can take advantage of our direct deposit, debit cards, credit cards, retirement savings accounts, online access, and the many special extras not available at any bank. Several times a year, we offer members special loan rates at our used car sales held by NORSCO member Enterprise Car Sales. Another NORSCO member, Carfagno Chevrolet, also offers fellow members special savings. NORSCO Members even qualify for free life insurance!

Remember, as not-for-profit cooperatives, credit unions exist to serve their members—you. So, when you've convinced your co-worker, spouse, or neighbor to join NORSCO, have them come in and talk to one of us.

## REPORT FROM CUNA America's Credit Unions are Secure

A recent report from the Credit Union National Association (CUNA) reaffirms that unlike many banks, credit unions have remained strong and secure during the recent economic turmoil. Among the findings:

Credit unions are still lending responsibly; that's the reason they have been unaffected by the subprime mortgage mess.

Credit unions are well-capitalized. Overall, the capital-to-asset ratio for credit unions nationally is 11.1%. For banks, the ratio is 10%.

Your savings are safe at a credit union. Because credit unions are made up of members and are not-for-profit, they can offer higher savings rates than banks.

## Loan and Savings Rates

<b>Personal Loans</b>	15%
(20% Deposit Required on Shares)	
(1/3 of loan balance held as collateral)	
<b>Loans Secured by Shares</b>	4.00%
<b>Home Equity Loans - 5 years 90% Financing</b>	6.00%
(Additional terms & rates available, call 610-270-1008)	
<b>IRA Rates (3 years)</b>	3.49% (3.55% APY)
<b>Combination Secured Loans (03)</b>	
Such as Titles and Shares	10.99%
<b>Auto Loans (No Share Deposit Required)</b>	
<b>New Autos</b>	<b>100% Financing</b>
Up to 4 Year	5.25%
5 years	5.50%
6 years	5.75%
7 years	6.25%
<b>Used Autos</b>	
3, 4 and 5 Years	
2008-2005	6.99%
2004-2002	7.49%
Older than 2001	7.83%
<b>Shares</b>	1.00%
<b>Money Market</b>	2.15%
<b>Share Drafts</b>	0.50%
<b>Holiday Club</b>	0.49%
<b>Vacation Club</b>	0.49%
<b>Share Certificates (9 months) Min. Bal.: \$500</b>	3.15% (yield 3.20%)
<b>Share Certificates (12 months) Min. Bal.: \$1000</b>	3.43% (yield 3.49%)
<b>Share Certificates (12 months)</b> (18 Years of age & under, Min. deposit: \$300)	3.43% (yield 3.49%)
<b>Share Certificates ( 2 Years ) Min. Bal.: \$1000</b>	3.44% (yield 3.55%)
<b>Share Certificates ( 3 Years ) Min. Bal.: \$1000</b>	3.59% (yield 3.65%)
<b>Share Certificates ( 4 Years ) Min. Bal.: \$1000</b>	3.59% (yield 3.65%)
<b>Share Certificates ( 5 Years ) Min. Bal.: \$1000</b>	3.69% (yield 3.76%)
Seniors, 60 years or older add .25% to CD rates.	

# BEWARE!

## Telephone Survey Scam

NORSCO has learned of a new telephone scam currently making the rounds in the Philadelphia region. Here's how it works: an automated telephone message is sent to credit union members (and nonmembers) claiming to be from the Fraud & Security Department stating that your credit card account has been suspended. Instructions are given to dial certain exchanges, usually beginning with 515-414-XXXX (the last four digits keep changing). If this number is dialed, an automated message asks for your 16-digit credit card number and PIN number. Don't be fooled. We will NEVER ask you for this information over the phone. Unfortunately, some people have complied with these instructions, resulting in immediate and significant financial losses. Anyone receiving this automated message is asked to contact the FBI at 610-353-4500.

## Avoid Payday Lenders

Many people turn to consolidating their various credit cards bills in order to save money and reduce their monthly payments. If you're thinking of consolidating, consider all the options. Don't be taken in by payday lenders and their offers of quick cash. How do payday lenders work? They ask to see one of your recent paystubs, and then they hand over cash. But be aware that you will be charged astronomical interest rates, in the neighborhood of 28% or 29%. On a loan of \$1000, you will be paying around \$200 a month. On the other hand, if you had come into NORSCO for the same loan, you'd only be paying about \$80 a month. Do the math, and do yourself a favor--talk to us first if you need a loan.

### FINANCIAL STATS

MEMBERS: 2,860

LOANS : \$ 10,387,780

SHARES: \$6,329,452

(MONEY MARKET, IRAS)

TOTAL ASSETS: \$ 16,761,968

Your savings federally insured to  
\$100,000

# NCUA

National Credit Union Administration,  
a U.S. Government Agency